High-Margin Surface Prep Equipment & Consumables Supplier Business

Investment Summary

Enterprise Value	$1.35M Total Enterprise Value (Cash-Free, Debt-Free, includes $200,000 Target Net Working Capital Peg)
Business Overview	This high-growth, asset-light manufacturing and distribution business specializes in the engineering, final assembly, and nationwide distribution of specialized eco-friendly surface preparation systems (mobile trailers and loose equipment rigs) alongside high-margin consumable blast media. Operating a highly scalable, contract-manufactured supply chain, all primary components are fabricated by specialized vendors, allowing current ownership to focus exclusively on final assembly, quality control, and regional distribution. The platform operates from a primary Midwest assembly facility and leverages a secondary distribution hub in the Southeast, serving a national client base across industrial, commercial, and specialty contractor sectors.
Market & Customers	The business enjoys strong customer retention and a defensive competitive moat driven by its dual-revenue model: upfront high-margin equipment systems paired with recurring, consumable media sales (~30% of total revenue). Serving specialized contractors and industrial surface preparation operators across North America, the platform benefits from organic word-of-mouth acquisition and e-commerce inquiry. Significant immediate upside exists for an incoming buyer to establish 2–3 additional regional media distribution hubs, cutting cross-country freight costs ($200–$700/pallet) and instantly expanding gross margins.
Financial Overview	The platform has achieved extraordinary top-line momentum, expanding revenue by 354% since 2024 ($0.42M to $1.89M annualized run-rate). Driven by accelerating equipment demand and recurring consumable re-orders, top-line revenue is projected to hit $1.89M in FY 2026 (supported by $1.26M actual YTD revenue through August). Accounting for a $75,000 full-time General Manager/Assembly Technician replacement salary, the platform delivers an Adjusted Run-Rate SDE of $398,728 (~21.0% margin), offering an incoming operator immediate, high-yield cash flow.
Transaction Details & Ownership	We are offering this premier business at an Enterprise Value of $1,350,000. The transaction includes all proprietary designs, brand goodwill, assembly tooling, and a $200,000 Target Net Working Capital (NWC) Peg. Any working capital delivered at close above $200,000 will result in a dollar-for-dollar upward purchase price adjustment. Ownership is 100% committed to a seamless transition, offering up to 60 days of hands-on on-site assembly training plus 6 months of remote consulting support. Real estate for the primary Midwest facility is available via a flexible 5-year lease, purchase, or complete geographic relocation.

Historical Financial Performance ($ in Millions)

Financial Metric	FY 2024 Actual	FY 2025 Actual	YTD 2026 Actual (8-Months)	FY 2026 Run-Rate (Projected)
Combined Revenue	$0.42M	$1.00M	$1.26M	**$1.89M**
Gross Profit	$0.18M (42%)	$0.41M (42%)	$0.41M (33%)	**$0.62M** (33%)
Reported Net Income	$0.06M	$0.25M	$0.21M	N/A
Seller's Recast SDE	**$0.09M**	**$0.27M**	**$0.31M**	**$0.40M***

**Note: FY 2026 Run-Rate Projected SDE is recast and fully adjusted for a $75,000 replacement General Manager/Assembly Technician salary to ensure a turnkey transition for an incoming financial or strategic operator. YTD 2026 actuals reflect the period from January 1 through August 31, 2026.*

Contact & Next Steps

If you're interested in reviewing the complete Confidential Information Memorandum (CIM) and detailed financials under NDA, please contact:

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