

Leading Mid-Atlantic Behavioral Health Provider
Investment Summary

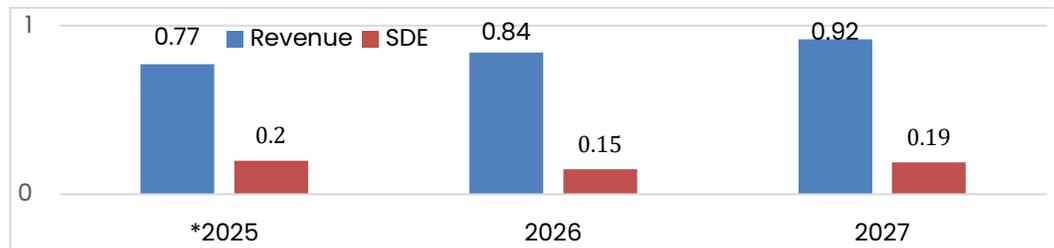
Enterprise Value **\$765k** Total Enterprise Value

Business Overview Established over 12 years ago, this **premier mental health agency** has built an unshakable reputation for delivering evidence-based, high-acuity care to children and families. Originally founded to bridge critical gaps in access for underserved populations, the organization has grown into a cornerstone of the regional healthcare landscape. By specializing in intensive, culturally responsive interventions, the firm has secured a dominant market position and a "sterling" reputation among state and local stakeholders.

Investment Highlights: The business stands out as a regulatory-compliant powerhouse, possessing a sophisticated infrastructure designed to navigate the complexities of Medicaid and managed care environments. A key competitive advantage is its specialized bilingual service capability, allowing it to capture market share in demographics that are often under-reached by traditional providers. This operational excellence ensures a turn-key transition for an acquirer looking to inherit a seamless, battle-tested administrative and clinical framework.

Growth Potential Strategic growth is already baked into the firm’s trajectory. The agency has recently expanded its service portfolio to include **Psychosocial Rehabilitation and ABA Therapy**, opening significant new revenue streams and diversifying its clinical impact. With a proven track record of adapting to statewide requirements and a footprint ready for further expansion across the mid-Atlantic, the organization is perfectly positioned for a "bolt-on" acquisition or as a robust platform for a private equity-backed entry into the region.

Financial Summary



*projection

The acquisition is offered at a competitive valuation of **3.5x the average Seller’s SDE** for 2023 and 2024. To ensure the continued legacy and success of the program, the current ownership is fully committed to a collaborative transition period. They are eager to work with new management to refine growth strategies and ensure that the agency’s high standards of care and operational integrity remain uncompromised during the handoff.

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