

High-Margin Surface Prep Equipment & Consumables Supplier Business Investment Summary

Enterprise Value	\$1.35M Total Enterprise Value (Cash-Free, Debt-Free, includes \$200,000 Target Net Working Capital Peg)
Business Overview	This high-growth, asset-light manufacturing and distribution business specializes in the engineering, final assembly, and nationwide distribution of specialized eco-friendly surface preparation systems (mobile trailers and loose equipment rigs) alongside high-margin consumable blast media. Operating a highly scalable, contract-manufactured supply chain, all primary components are fabricated by specialized vendors, allowing current ownership to focus exclusively on final assembly, quality control, and regional distribution. The platform operates from a primary Midwest assembly facility and leverages a secondary distribution hub in the Southeast, serving a national client base across industrial, commercial, and specialty contractor sectors.
Market & Customers	The business enjoys strong customer retention and a defensive competitive moat driven by its dual-revenue model: upfront high-margin equipment systems paired with recurring, consumable media sales (~30% of total revenue). Serving specialized contractors and industrial surface preparation operators across North America, the platform benefits from organic word-of-mouth acquisition and e-commerce inquiry. Significant immediate upside exists for an incoming buyer to establish 2–3 additional regional media distribution hubs, cutting cross-country freight costs (\$200–\$700/pallet) and instantly expanding gross margins.
Financial Overview	The platform has achieved extraordinary top-line momentum, expanding revenue by 354% since 2024 (\$0.42M to \$1.89M annualized run-rate). Driven by accelerating equipment demand and recurring consumable re-orders, top-line revenue is projected to hit \$1.89M in FY 2026 (supported by \$1.26M actual YTD revenue through August). Accounting for a \$75,000 full-time General Manager/Assembly Technician replacement salary, the platform delivers an Adjusted Run-Rate SDE of \$398,728 (~21.0% margin), offering an incoming operator immediate, high-yield cash flow.
Transaction Details & Ownership	We are offering this premier business at an Enterprise Value of \$1,350,000 . The transaction includes all proprietary designs, brand goodwill, assembly tooling, and a \$200,000 Target Net Working Capital (NWC) Peg . Any working capital delivered at close above \$200,000 will result in a dollar-for-dollar upward purchase price adjustment. Ownership is 100% committed to a seamless transition, offering up to 60 days of hands-on on-site assembly training plus 12 months of remote consulting support . Real estate for the primary Midwest facility is available via a flexible 5-year lease, purchase, or complete geographic relocation.

Historical
Financial
Performance
(\$ in Millions)

Financial Metric	FY 2024 Actual	FY 2025 Actual	YTD 2026 Actual (8-Months)	FY 2026 Run-Rate (Projected)
Combined Revenue	\$0.42M	\$1.00M	\$1.26M	\$1.89M
Gross Profit	\$0.18M (42%)	\$0.41M (42%)	\$0.41M (33%)	\$0.62M (33%)
Reported Net Income	\$0.06M	\$0.25M	\$0.21M	N/A
Seller's Recast SDE	\$0.09M	\$0.27M	\$0.31M	\$0.40M*

**Note: FY 2026 Run-Rate Projected SDE is recast and fully adjusted for a \$75,000 replacement General Manager/Assembly Technician salary to ensure a turnkey transition for an incoming financial or strategic operator. YTD 2026 actuals reflect the period from January 1 through August 31, 2026.*

Contact &
Next Steps

If you're interested in reviewing the complete Confidential Information Memorandum (CIM) and detailed financials under NDA, please contact:

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